

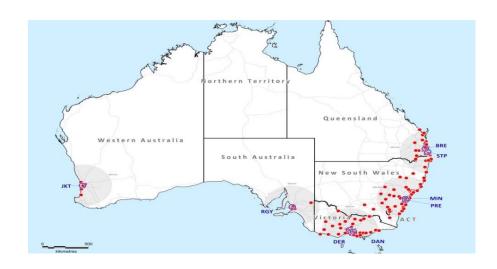




# **Introduction to ALDI Stores**

The Australian ALDI expansion has grown strongly from day one of our debut store in 2001, to build a presence of over 480 stores throughout NSW, ACT, VIC, QLD, SA and WA. In our short time, we have come to be one of the top 10 Australian retailers. An ambitious expansion program is in place, with many more stores planned over the coming years. This means, the prospects for the future are very exciting as we continuously seek new property, logistics and employee opportunities, and make major investments in new stores.

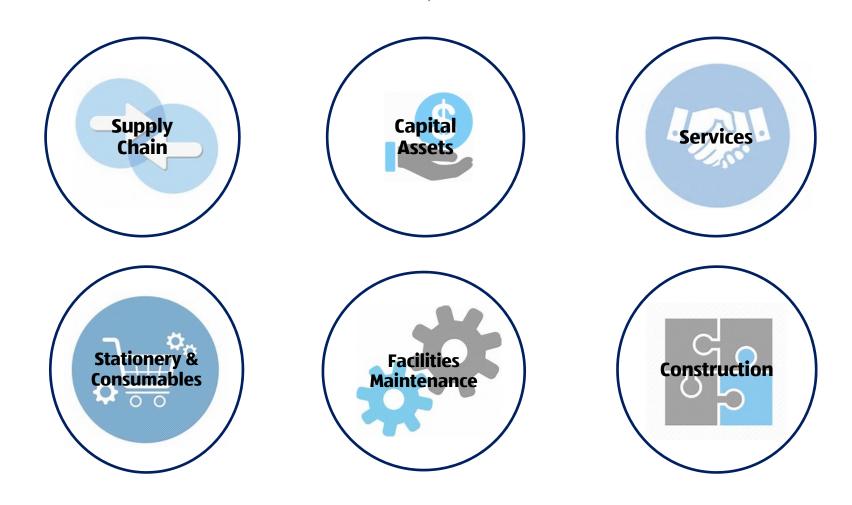
Business relationships with our suppliers and partners that are based on fairness and trust are important building blocks for our success. We aim for robust partnerships where both partners meet high expectations. Transparency in our expectations of one another and ongoing dialogue form the foundation of our partnerships. Together with our suppliers, we work to optimise our products and processes and improve compliance with social and environmental standards.





# Goods and Services not for Resale (GNFR)

We are constantly on the lookout for suppliers across the following areas:





# What are we looking for?

#### We are looking for partnerships to deliver:











Best Practice	We expect our suppliers to share best practice and challenge us to always add value to our business through new ways of thinking and innovation.
Professional	We expect professionalism at all times, communicating in an open and timely manner.
Transparency	We expect that our suppliers engage in transparent commercial conversations and adhere to all ALDI policies as and when required.
Efficiency	Suppliers are expected to promote co-operative and collaborative procurement arrangements to effectively manage our supply chain and develop sustainable relationships.



## **General Information**

#### What you need to know before working with ALDI Stores.

#### Confidentiality

The ALDI Stores Confidentiality Agreement must be read and signed prior to meeting to discuss potential supply. All information in relation to the Goods and/or Services or business affairs of ALDI which comes into knowledge of the Supplier during the course of business shall be treated by the Supplier as confidential and such information is the absolute property of ALDI.

#### **Supply Agreement**

The ALDI Stores supply terms and conditions must be read and understood prior to any negotiations.

#### **Tendering**

It is expected that all tender submissions are completed in full within the requested timeframe. Failure to comply will exclude your participation in the tender.

#### **Bribery and Gifts**

All Suppliers are strictly prohibited from offering, pledging or granting benefits or gifts to any ALDI employee. Any gift received from a Supplier will be promptly returned.

#### **Trading Terms**

- ALDI payment terms are 30 days from the invoice date, unless otherwise negotiated.
- All pricing must be submitted in AUD.
- Each region must be invoiced separately and the invoice should be sent to the region.

### How to contact us?

If you believe you are the right fit and that this is a complementary partnership, please complete the application form located on our supplier website:

https://corporate.aldi.com.au/en/suppliers/

